



Request For Proposals

Solar – Fayetteville Street Corridor

Deadline: March 20, 2026 – 5:00 p.m. EST

Contact Information

Lindsay Whitson, Central Pines Regional Council
Community and Economic Development Director
lwhitson@centralpinesnc.gov

Request for Proposals (RFP) Outline:

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A. Introduction

Central Pines Regional Council (CPRC) is seeking proposals from qualified solar installation companies to design, permit, install, and commission a residential rooftop solar photovoltaic (PV) system in up to 20 residential units. The project location will be along the Fayetteville Street Corridor in Durham, North Carolina. The goal is to reduce electricity costs, increase energy independence, and maximize long-term system performance in the selected households.

This RFP outlines the project requirements, evaluation criteria, and submission instructions.

RFP Release Date: February 19, 2026

Proposal Due Date: March 20, 2026 – 5:00 p.m. EST

Submit completed proposal packets digitally to Lindsay Whitson at lwhitson@centralpinesnc.gov with the title ***Solar – Fayetteville Street Corridor***.

B. Contractor Eligibility

To be eligible to submit a proposal, the Contractor must:

- A. Demonstrate experience and proficiency in solar energy installations. The Contractor must have installed a minimum of ten solar PV projects in the State of North Carolina.
- B. Be licensed to conduct business in North Carolina and registered with the North Carolina Secretary of State.
- C. Include on the project team at least one NABCEP Associate-level certification. Preference for board-certified installers.
- D.** Maintain standard insurance policies for Workers' Compensation (\$1,000,000 per accident) and Commercial General Liability (\$2,000,000 per occurrence). All coverage

maintained by Contractor shall be primary to any insurance coverage carried by Participant, shall contain waivers of subrogation, and shall not be amended or terminated without notice to CPRC. Proof of this coverage will be provided by the Selected Contractor(s).

E. Submit a complete proposal by March 20, 2026 – 5:00 p.m. EST.

C. Vendor Roles and Responsibilities

It is anticipated that one Contractor will be selected. The Contractor is expected to work closely with CPRC to determine households that are eligible and prepared for solar installation. CPRC will be the entity that engages with the household, but the selected Contractor will help field technical questions as needed. The selected Contractor will also be responsible for having the contract with the homeowner and will be required to report out certain data points – such as anticipated energy savings because of energy being installed.

D. Anticipate Project Timeline

The anticipated timeline for this RFP process and the project is outlined below.

Release Date of RFP	February 19, 2026
Deadline for written questions	March 11, 2026 – 5:00 p.m. EST
Deadline for submission of qualifications	March 20, 2026 – 5:00 p.m. EST
Conduct interviews (if needed)	Week of March 30, 2026
Select firm(s)/individual(s) and negotiate contract	Week of April 6, 2026

**All addendums/responses will be posted on the CPRC website by March 13, 2026. CPRC will only answer submitted questions in written format, and answers will be posted [here](#).*

E. Instructions to Submit a Proposal

All proposals should be submitted digitally (in PDF form) to Lindsay Whitson at lwhitson@centralpinesnc.gov with the title **Solar – Fayetteville Street Corridor**. All written questions must be received by Lindsay Whitson at lwhitson@centralpinesnc.gov, no later than 5:00 p.m. EST on March 11, 2026. Responses and addendums will only be shared in written format here: [CPRC - Bid Postings](#). Please do not call with questions.

Proposals should include the following:

- **Letter of interest:** Understanding of the project and scope of work for the selected vendor.
- **Consultant team qualifications and key personnel:** Resumes, including responsibilities, background, and relevant experience of key personnel that will be

involved with solar installations. Also include licensing and insurance documentation and NABCEP certifications.

- **References:** Include references that you have from working with local governments (up to three), if that is an option. Otherwise, include up to three references from clients over the past five years.
- **Project timeline:** Include your estimated start date, estimated installation duration, and permitting and utility approval timeline. ***Include confirmation that you can complete all installations by November 30, 2026 (if eligible households are available).***
- **Financial Proposal:** Financial proposals should include as much detail as possible, such as estimated cost per household (assuming there are a set number of panels), estimated cost per watt, and anticipated fee schedule. You can include costs for standard panels, premium panels (high efficiency), and costs for the inclusion of battery storage. **Include warranty length and information regarding equipment transparency.**
- **Additional Information:** Provide detail on how the Contractor has worked with homeowners in the past, how you provide projection data related to estimated energy produced at year 1, 5, 10, and beyond, and how you verify that a roof condition is suitable for 20+ years. Provide any additional information that is relevant to this proposal.

F. Proposal Evaluation

An evaluation team will review proposals based on technical merit and price and intend to choose the firm whose proposal is the lowest, most responsible and responsive bidder. The lowest-cost proposal will not necessarily be selected. All proposals must remain valid for **60 days** from submission.

G. Conditions, Clarifications, and Reservations

- CPRC expects to select one firm or team but reserves the right to request substitutions of subconsultants.
- CPRC reserves the sole discretion and right to reject any and all responses received with respect to the RFP and to cancel the RFP process at any time prior to entering into a formal agreement. CPRC further reserves the right to request additional information or clarification of information provided in any response. CPRC also reserves the right, but is under no obligation, to waive technicalities and informalities. CPRC shall make the award as deemed in its best interest.

- A response to this RFP should not be construed as a contract, nor indicate a commitment of any kind. The RFP does not commit CPRC to pay for costs incurred in the submission of a response to this RFP or for any cost incurred prior to the execution of a final contract. No recommendations or conclusions from this RFP process concerning an individual firm shall constitute a right (property or otherwise) under the Constitution of the United States or under the Constitution, case law or statutory law of North Carolina. Neither binding contract, obligation to negotiate, nor any other obligation shall be created on the part of CPRC unless CPRC and your firm execute a contract.
- All responses to this RFP shall be the property of CPRC.